

Metadigm Acquisition FAQ

December 5th 2017

Key Information

- Integrity360 has acquired Metadigm, specialists in the consultancy, design and management of cyber security solutions.
- Metadigm prides itself in exceeding client expectations designing, delivering and managing security services. They bring with them a niche and experienced team in the areas of managed security and cyber security as well as an understanding of client pains in the UK market.
- This latest milestone in Integrity360's growth strategy will give the company further capability and skills in the UK market and will complement the cyber security team currently in Integrity360.
- Metadigm employees join the Integrity360 team as part of the existing Integrity360 expanding UK operation.
- Combining Metadigm team's technical skills and experience with that of the Integrity360 team will enhance the offering to both company's current clients.
- Metadigm will now trade under the Integrity360 brand name and their services will be marketed and sold as Integrity360.
- Metadigm's clients will continue to receive the same high-quality service from the same team they've always done business with, with the addition of a now larger team in place, a larger service portfolio on offer, as well as a new brand and trading name.

Acquisition Details

- **What is being announced?**

Integrity360 has announced the acquisition of Metadigm, specialists in the consultancy, design and management of cyber security solutions.

- **Why has Integrity360 acquired Metadigm?**

Integrity360 has a focus on international growth and aims to scale its business through the opening of new offices within Europe and the US.

The acquisition of Metadigm is the latest milestone in this growth and development strategy and will see the addition of further technical skills available in Integrity360, as well as offering the company a stronger foothold in the UK market.

Metadigm was identified as the perfect fit for Integrity360 and brings a skilled and experienced team which will complement the existing, growing Integrity360 team.

With its focus on cyber security solutions, Metadigm's service offering combined with Integrity360's complementary cyber security service offering will give both companies a strengthened portfolio to offer clients.

- **When will the transaction be completed?**

This transaction has already been completed. As of December 4th, Metadigm is now officially a part of Integrity360 and will begin trading under the Integrity360 brand. All employees and clients have been notified of the change.

Company Details

- **What does Metadigm do? Describe its service offerings and how it will fit into Integrity360's portfolio.**

Metadigm offers a blended technology portfolio which leveraged product offerings from market leading security providers combined with extensive experience in design, implementation, and support of security solutions to ensure that client business systems and reputations remain secure.

Metadigm's services portfolio is similar to that of Integrity360. These services will remain in place for Metadigm clients and will now be complemented by additional services now available through the Integrity360 brand.

- **What does Integrity360 do?**

Integrity360 is the largest cyber security consultancy in Ireland and the fastest growing in the UK. The company has a focus on securing its clients through a wide range of cyber security services including cyber security integration, managed security, penetration testing and cyber risk and assurance services.

With over 12 years' experience, the company has a strong reputation in the industry, built upon by exceptional technical expertise, a client-first attitude, and a proven track record on complex cyber security projects.

Clients depend on the expertise of Integrity360's industry-leading security teams to understand their challenges and to recommend the most secure and robust security solutions to fit their individual requirements. For more information please see: www.integrity360.com

- **How will the acquisition benefit Metadigm clients and partners?**

For Metadigm clients, they benefit from the deeper pool of resources and a wider service portfolio which are now available to them, helping them to strengthen their security posture from every angle.

Integrity360 holds some of the highest levels of partnerships with global industry vendors as well as some of the most well recognised industry qualifications which Metadigm clients will benefit from.

- **How will the acquisition benefit Integrity360 clients and partners?**

Integrity360 clients will benefit from the additional skilled resources who all join and complement the existing Integrity360 team from Metadigm. With them comes further niche skillsets which will enhance the Integrity360 offering to its clients.

Additionally, this acquisition will strengthen and grow the company's activity in the UK market and create a further local presence for all UK based clients.

Operational questions

- **How will this affect my existing relationship with Metadigm?**

This acquisition will not have any negative operational effect on Metadigm clients and partners. Metadigm will continue to operate as usual, only now with a new identity.

Our goal is to significantly enhance our service offerings and any improvements to our services will be communicated to our clients directly in due course.

- **How do I contact Metadigm sales/support team during this transition?**

As always, your existing Metadigm team can be contacted directly during this transition on the same email addresses and telephone numbers as before:

For Sales

Tel: +44 (0)1763 268 222

Email: info@metadigm.co.uk

For Support

Tel: +44 (0)1763 268 221

Cases can also be logged as normal through your support portal.

- **Who do I speak to about acquisition related queries?**

Our marketing team is available to answer any acquisition related queries or forward any specific queries to the relevant person internally. They can be contacted by emailing marketing@integrity360.com or by filling in the contact form on our [acquisition webpage](#).