



# Don't Expose Yourself A Modern Approach

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### **Exposure Management**

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I TOLD YOU TO USE SUNSCREEN.... What is exposure?

Types of exposure

How attackers leverage exposures

Threat Exposure Management

Key takeaways



An exposure is anything that may be exploited by a bad actor to achieve their objectives



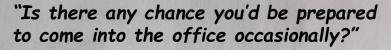
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### What is Exposure

## Trends exacerbating Attack Surface Exposure

#### Work-from-anywhere era





#### March to the cloud continues



Not to mention...

# 40 Billion

Connected IoT devices by 2025, (+15-20% pa)

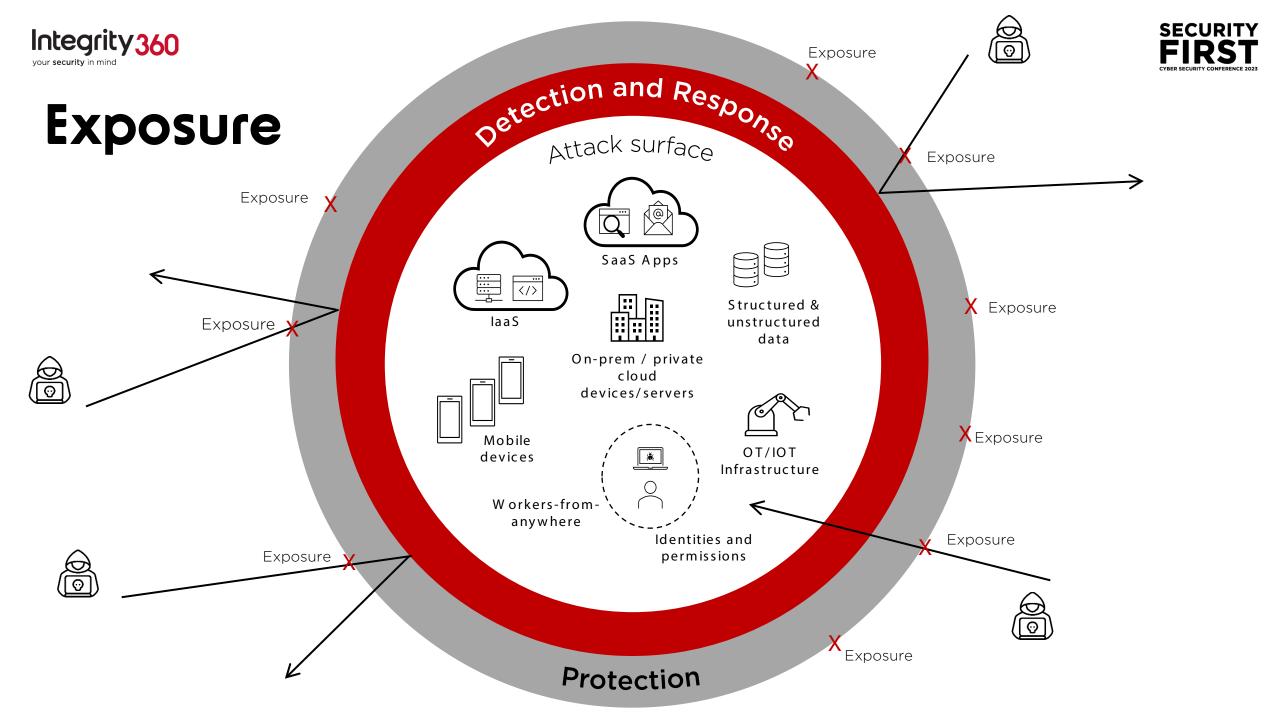
# 19 %

Annual growth in OT investment to 2030

# 329 million

Terabytes of data generated daily, up to 90% unstructured (+23% pa)



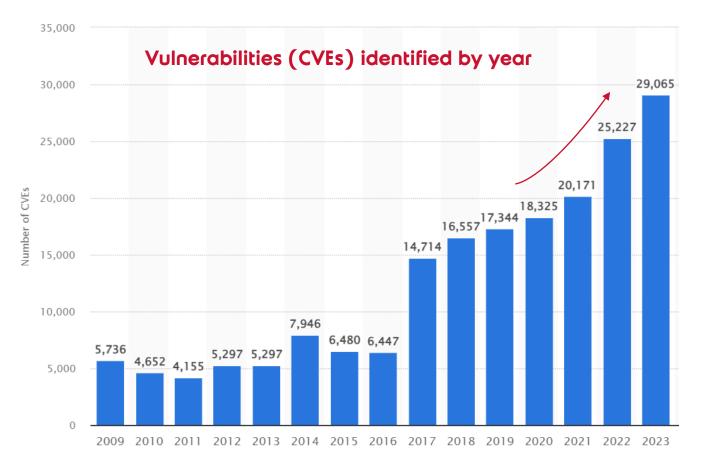






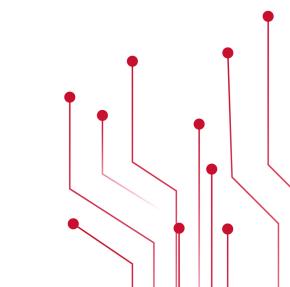
### What is Exposure?

## Vulnerability Management as a problem is not going away



### Quick poll:

How many of you find managing vulnerabilities easy within your organisation?



Source: Statista.com



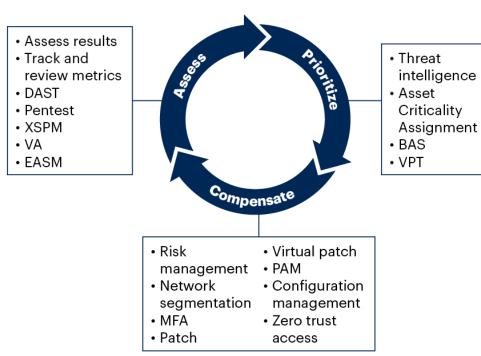
### What is Exposure?

### Risk Based Vulnerability Management (RBVM)

#### **Gartner's Risk-Based Vulnerability Management Methodology**

#### Prework

- Determine the scope of the program
- Define roles and responsibilities
- Select vulnerability
  assessment tools
- Create and refine policy and SLAs
- Identify asset
- context sources



### Quick poll:

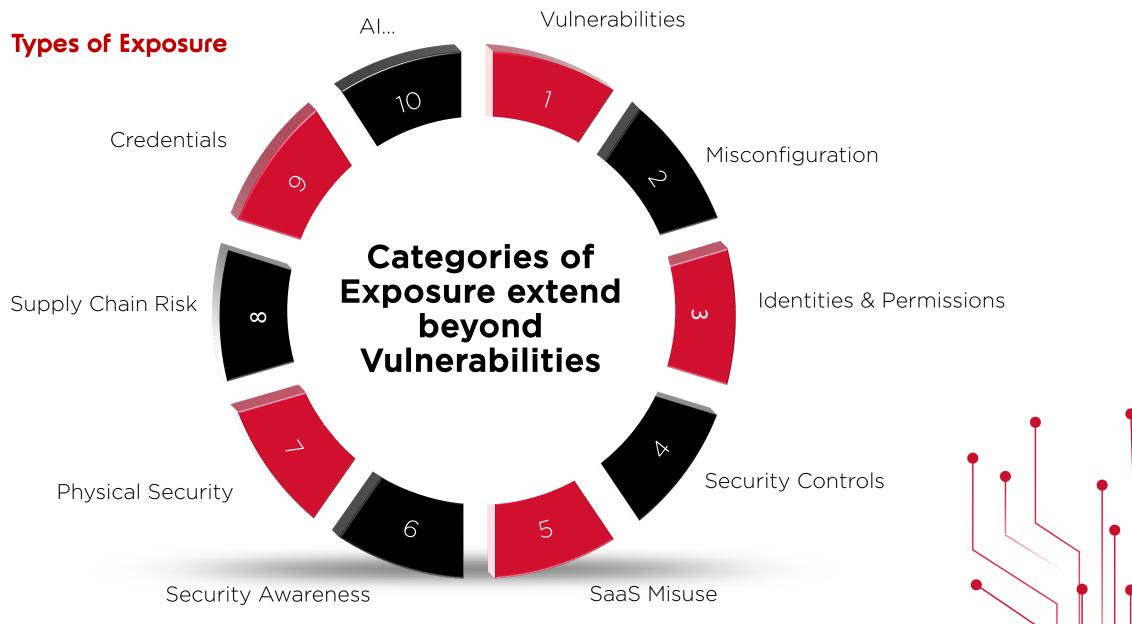
How many of you have implemented Risk Based Vulnerability Management within your organisations?

"Even taking a risk-based vulnerability management (RBVM) approach might not be sufficient. Fixing every known vulnerability has always been operationally infeasible." - GARTNER











# Security leaders must become CEOs

# "Chief Exposure Officers!"



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### Types of exposure

### Al - threat or opportunity?



#### The Chief Exposure Officer mindset

#### Al creates new exposure

- Unauthorised access / Data leakage
- Impact of a breach
- Information governance
- Data classification and labelling
- Access permissions

# Al turbo charges exposure exploitation

- Deepfakes & social engineering
- AI-led attack automation
- Advanced phishing at scale

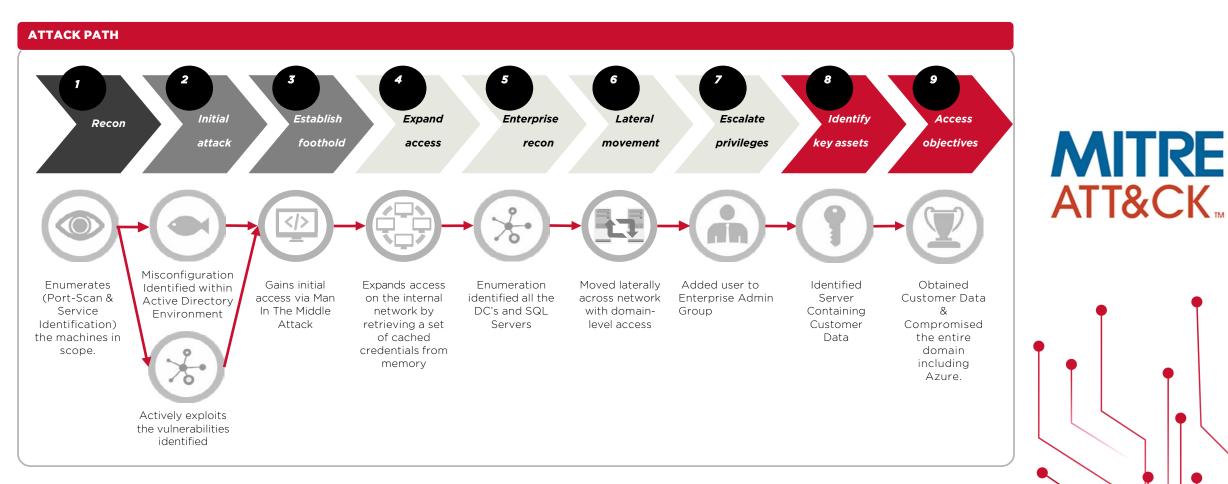
### Al-powered security enhancement

- Exposure visibility
- Al-enhanced tooling rapid analysis
- Copilotization of the SOC
- Natural language queries



### How attackers leverage exposure

## Attackers chain exposures to build attack paths

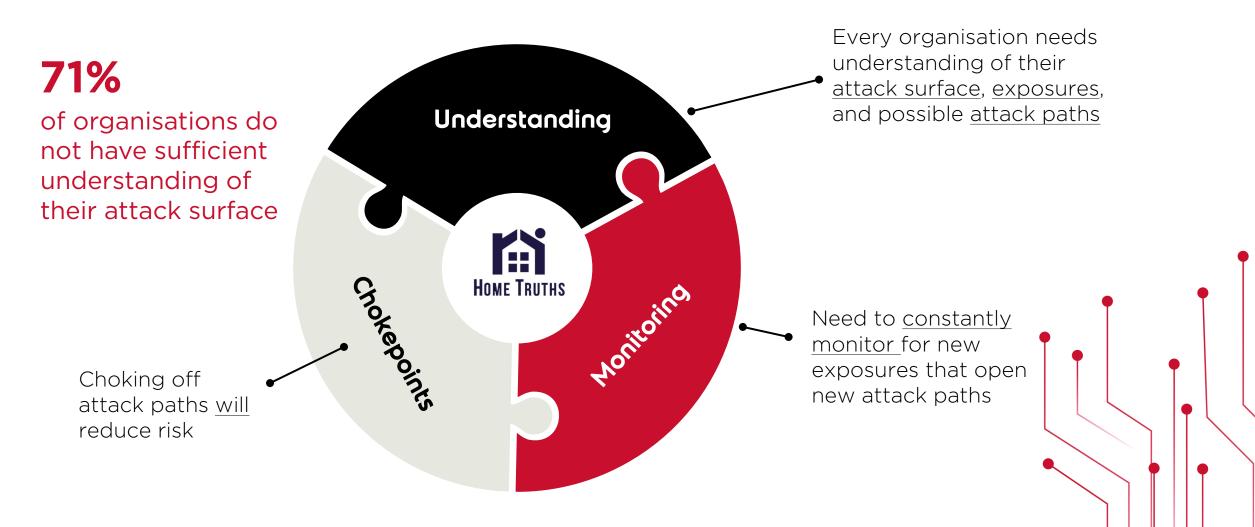








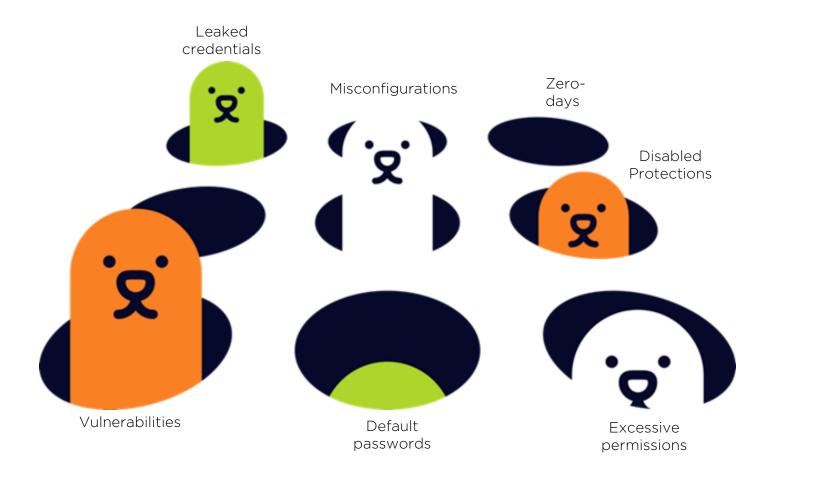
### Home truths about Exposure Management



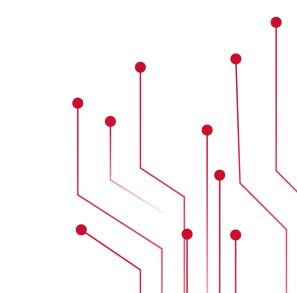




# Exposure Management Whack-a-Mole



How do we prioritise remediation of exposures?







# Risk Management

### Traditional Risk Management RISK = PROBABILITY × IMPACT

Exposure Management: CRITICALITY OF EXPOSURE =

### Likelihood of Exploitation

- 1. Exposure Severity
- 2. Ease of exploitation internal/external, requires user interaction, authentication, etc
- 3. Number of Active exploits available
- 4. Active exploitation in the wild by threat actors targeting your profile



### **Impact of Exploitation**

- . Asset criticality
- 2. Presence on attack path to critical asset(s)
- 3. Presence on multiple attack paths to critical asset(s)
- 4. Impact of those critical assets being compromised

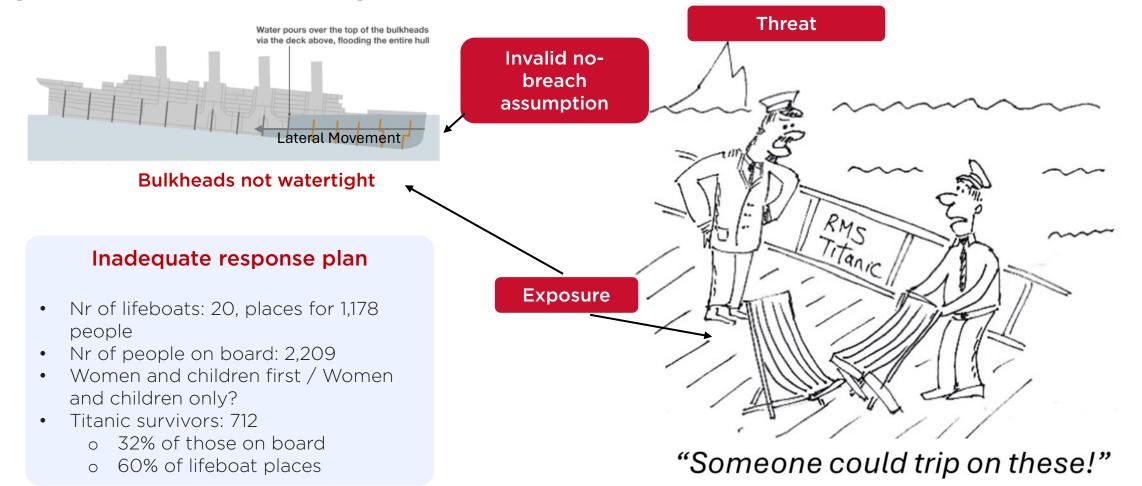
Exposure Severity and Asset criticality alone are not sufficient to determine the priority of remediating an exposure





### Threat Exposure Management overview

### Exposure remediation prioritisation is vital







### Threat Exposure Management overview

### **Components of Exposure Management**

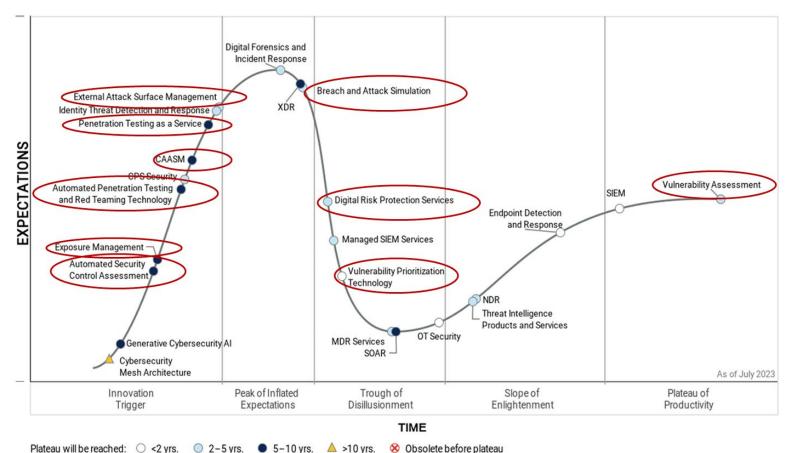


#### Platform convergence





# Most emerging tech in Security Operations relates to better managing exposures



#### Mature

• Vulnerability Assessment

### Emerging

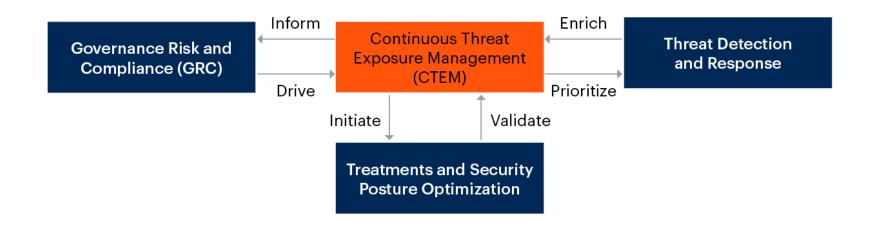
- Vulnerability Prioritisation
- Digital Risk protection
- Testing for Exposures
  - BAS
  - PTaaS
  - Automated PT
  - Automated security controls assessment
- Attack Surface Mgmt:
  - EASM
  - CAASM
- EXPOSURE MANAGEMENT





# **Continuous Threat Exposure Management**

A continuous threat exposure management (CTEM) programme is an integrated, iterative approach to prioritizing potential treatments and continually refining security posture improvements.

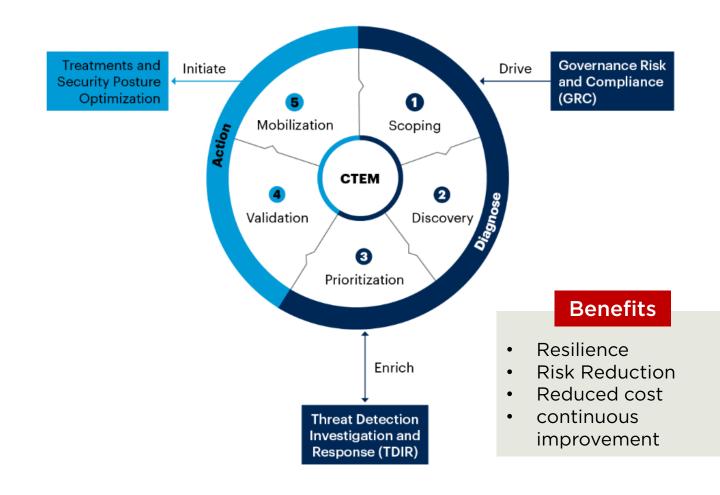


Both the attackers' and defenders' views need to be combined to minimise an organisations exposure to present and future threats





# The phases of a CTEM Programme



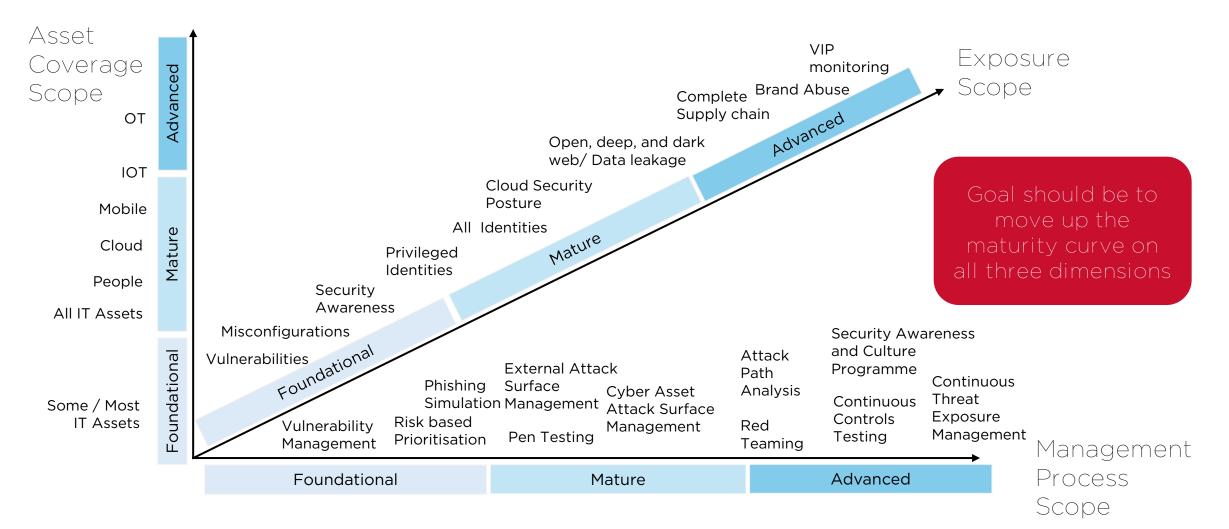
# *An effective Exposure Management programme starts with understanding which categories of exposure to include*

- Scoping (Identifying)
  - o Business Critical Assets
  - o External Attack Surface
  - o SSPM/CSPM
  - o Digital Risk Protection
  - o Dark & Deep Web sources
- Discovery
  - o Identify visible & hidden assets
  - o Identify vulnerabilities & misconfigurations
- Prioritization
  - o Based on urgency, severity and risk
- Validation
  - o Attack success
  - o Potential impact
  - o Response & Remediation speed
- Mobilisation
  - o Build a team to address the exposures
  - Confirm the toolset to remediate the exposures





# Sample Maturity dimensions for Threat Exposure Management







# By 2026, organisations prioritising their security investments based on a continuous exposure management programme will be <u>three times less</u> <u>likely</u> to suffer from a breach **J**



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# Key takeaways



# Thank you

Attackers chain exposures

Expand concept of exposure beyond vulnerabilities

Identify full attack surface – Internal and external

Analyse attack paths and chokepoints to aid remediation prioritisation

Level up maturity on 3 dimensions: Assets, Exposure categories, and Processes

Initiate a Continuous Threat Exposure Management programme

Become a CEO!



# Thank you



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