

Don't Expose yourself

A modern approach

Brian Martin

Director of Product Management, Integrity360



#SecurityFirstDublin

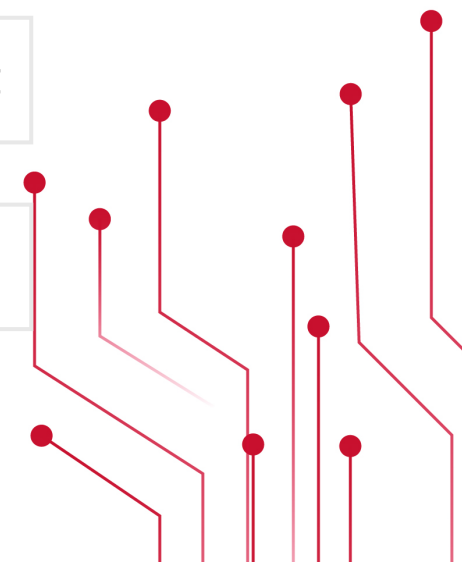
Exposure Management

Contents



I TOLD YOU TO
USE SUNSCREEN...

- What is exposure?
- Types of exposure
- How attackers leverage exposures
- Threat Exposure Management
- Key takeaways



Integrity360
your security in mind

**An exposure is anything that
may be exploited by a bad
actor to achieve their objectives**

What is Exposure

Trends exacerbating Attack Surface Exposure

Work-from-anywhere era



March to the cloud continues



Not to mention...

30 Billion

Connected IoT devices by 2027

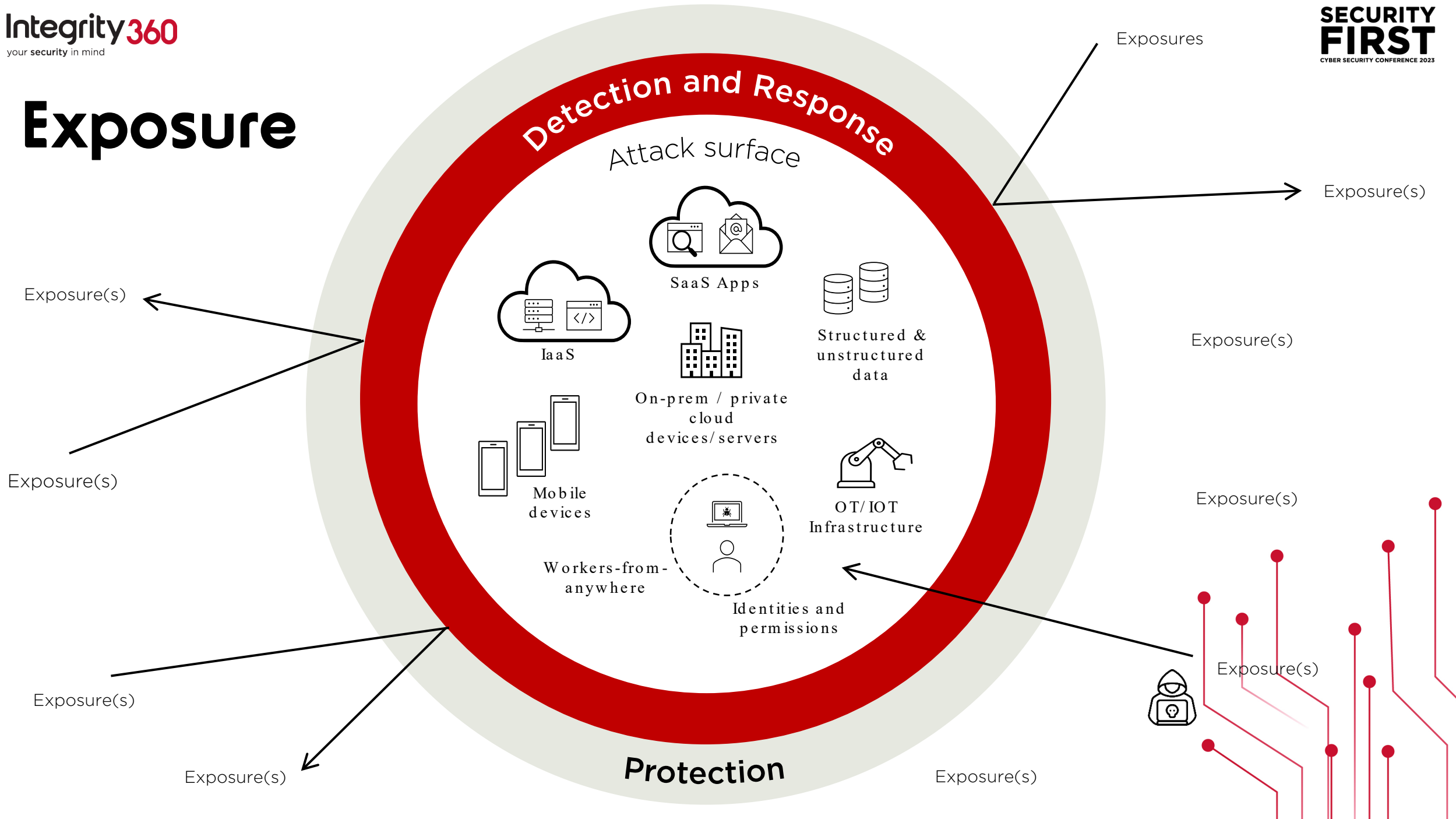
19%

Annual growth in OT investment to 2030

329 million

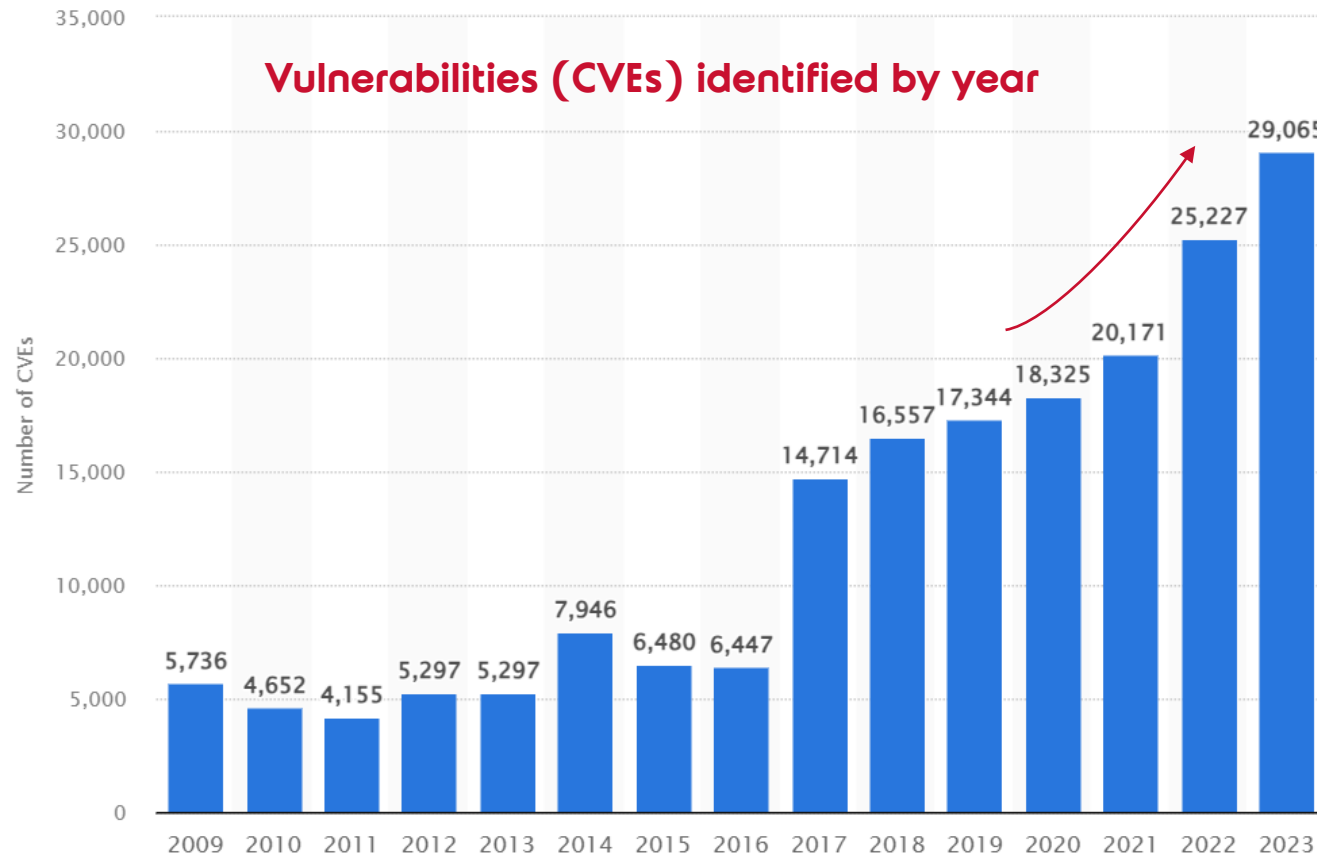
Terabytes of data generated daily, up to 90% unstructured

Exposure



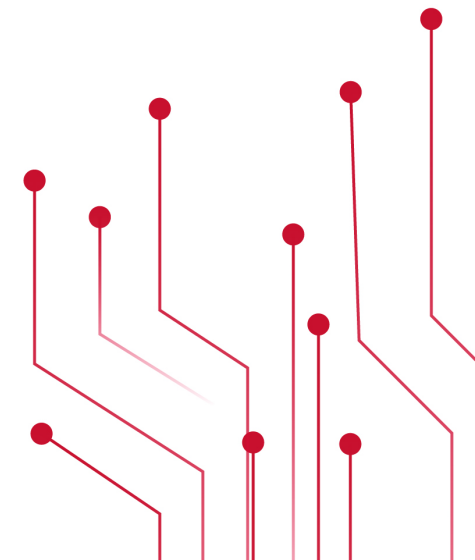
What is Exposure?

Vulnerability Management as a problem is not going away



Quick poll:

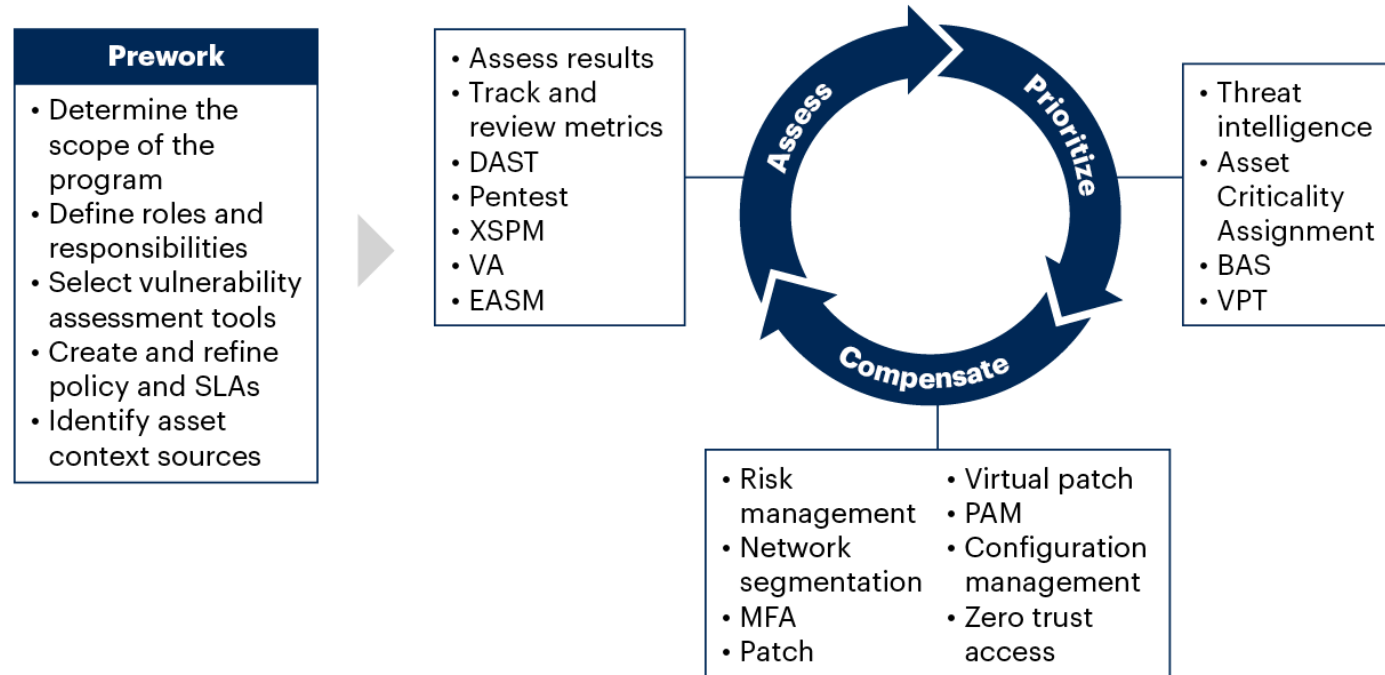
How many of you find managing vulnerabilities easy within your organisation?



What is Exposure?

Risk Based Vulnerability Management (RBVM)

Gartner's Risk-Based Vulnerability Management Methodology

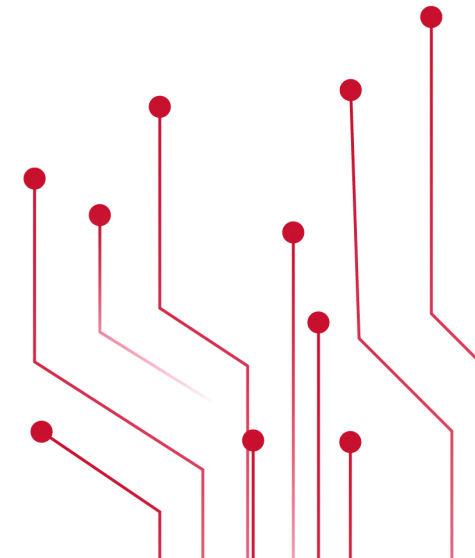
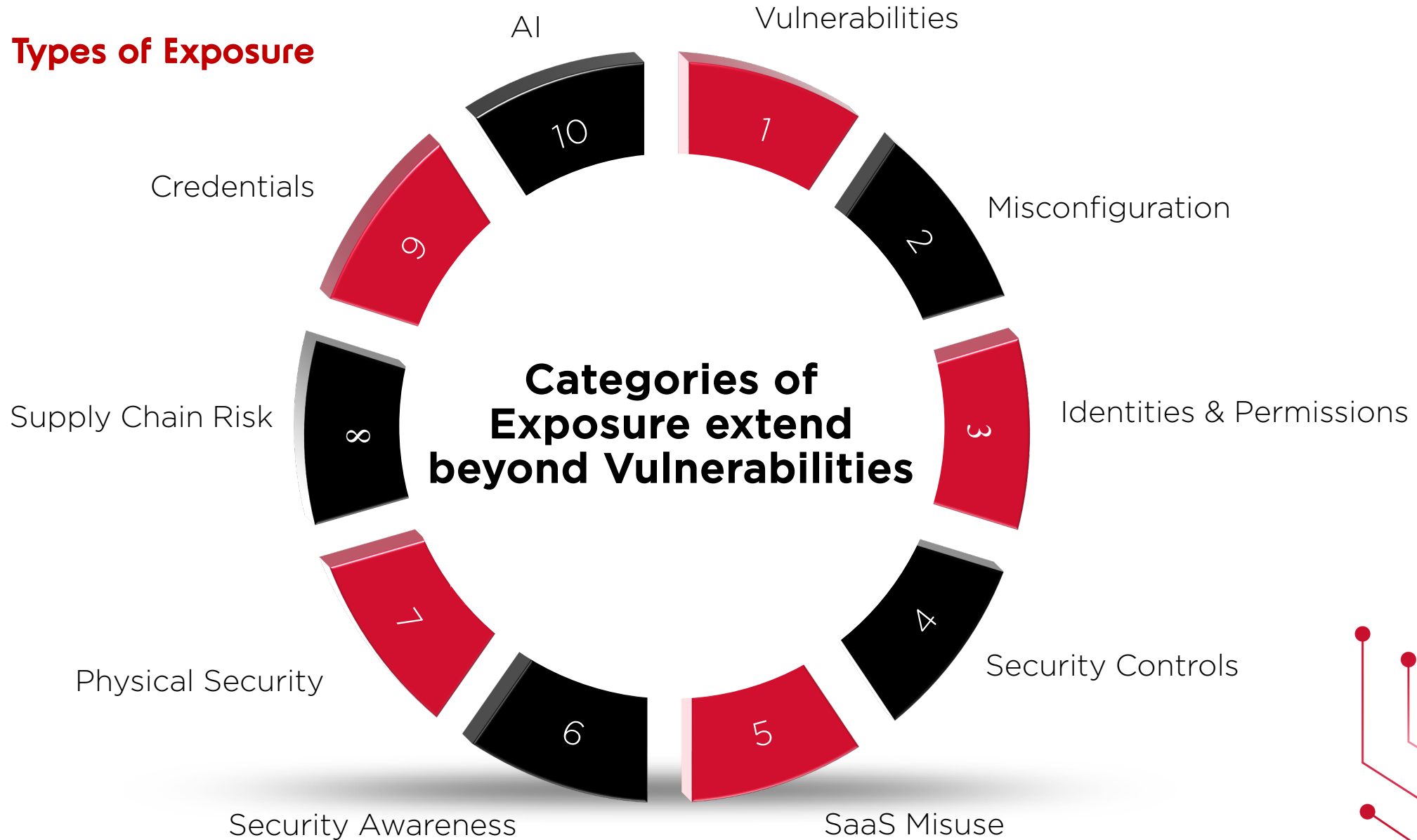


Quick poll:

How many of you have implemented Risk Based Vulnerability Management within your organisations?

“Even taking a risk-based vulnerability management (RBVM) approach might not be sufficient. Fixing every known vulnerability has always been operationally infeasible.” - **GARTNER**

Types of Exposure





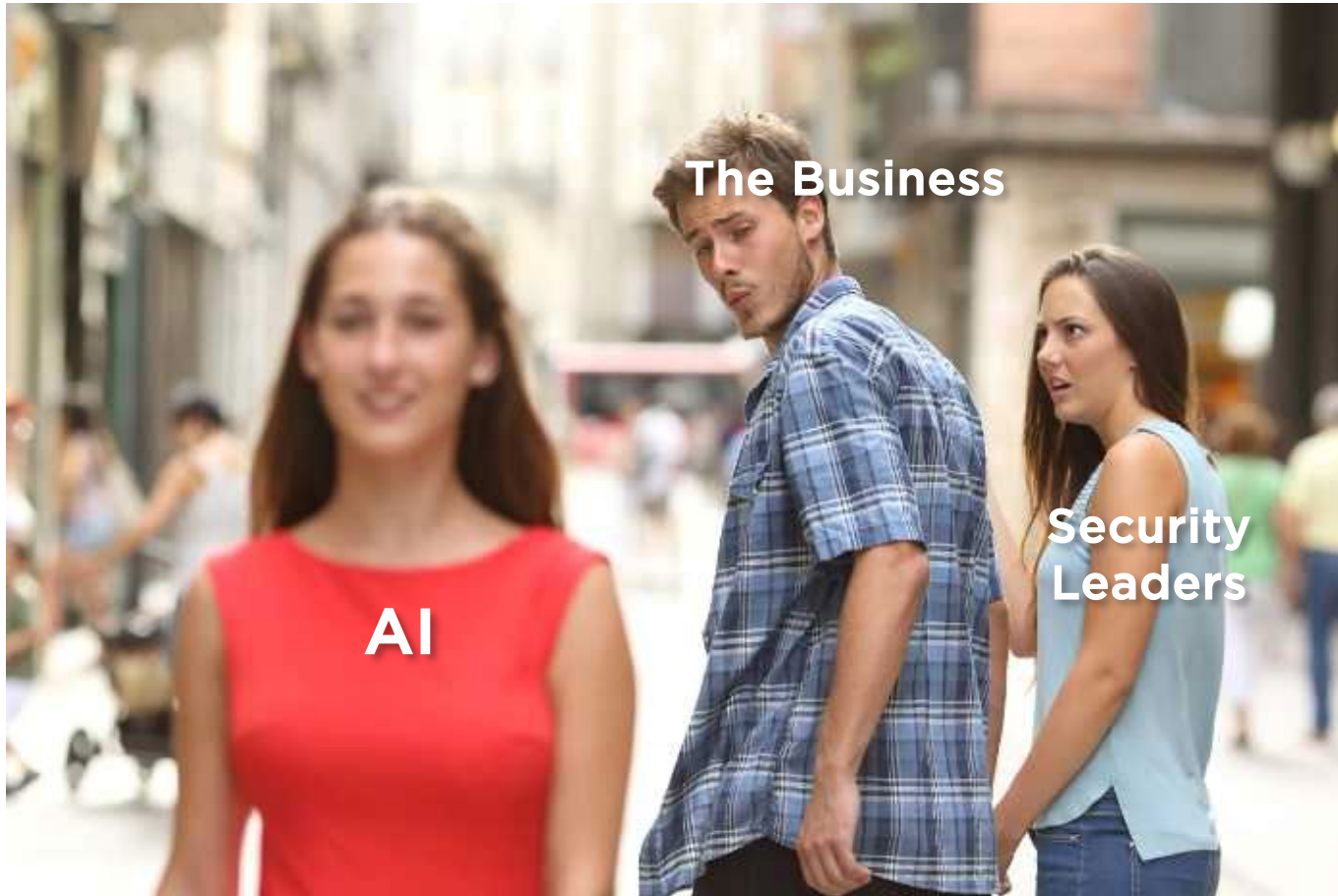
Integrity360
your security in mind

**Security leaders must
become CEOs...**

“Chief Exposure Officers!”

Types of exposure

AI - threat or opportunity?



The Chief Exposure Officer mindset

AI creates new exposure

- Unauthorised access
- Impact of a breach
- Information governance
- Data classification and labelling
- Access permissions

AI turbo charges exposure exploitation

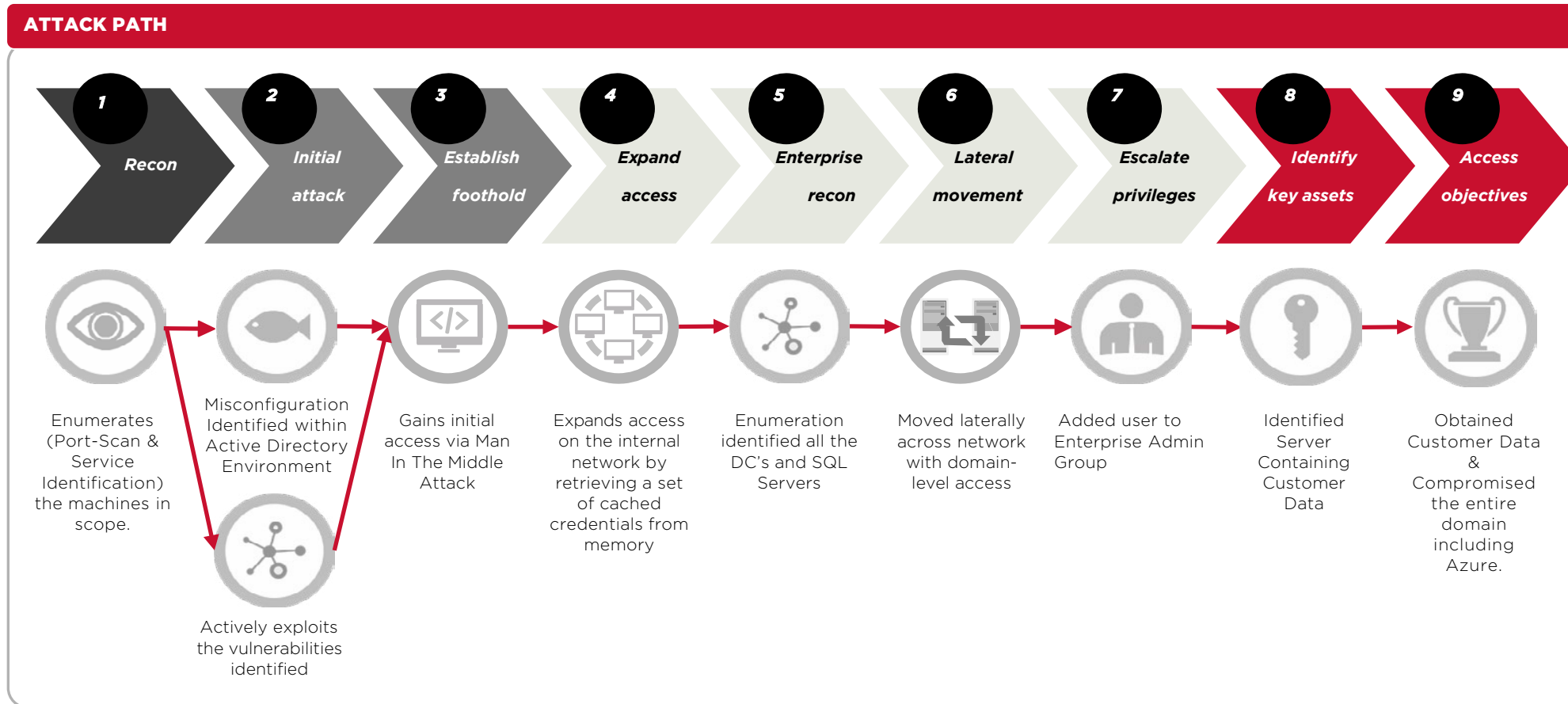
- Advanced phishing at scale
- Deepfakes & social engineering
- AI-led attack automation

AI offers opportunities to mitigate exposure

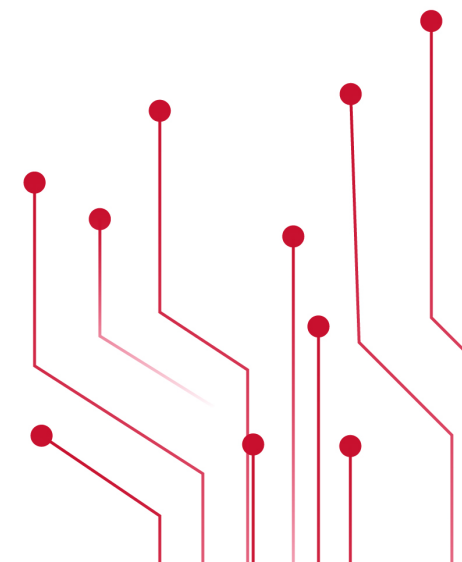
- Exposure visibility
- AI-enhanced tooling
- Copilotization of the SOC
- Organising data to train Security LLMs

How attackers leverage exposure

Attackers chain exposures to build attack paths



MITRE
ATT&CK™

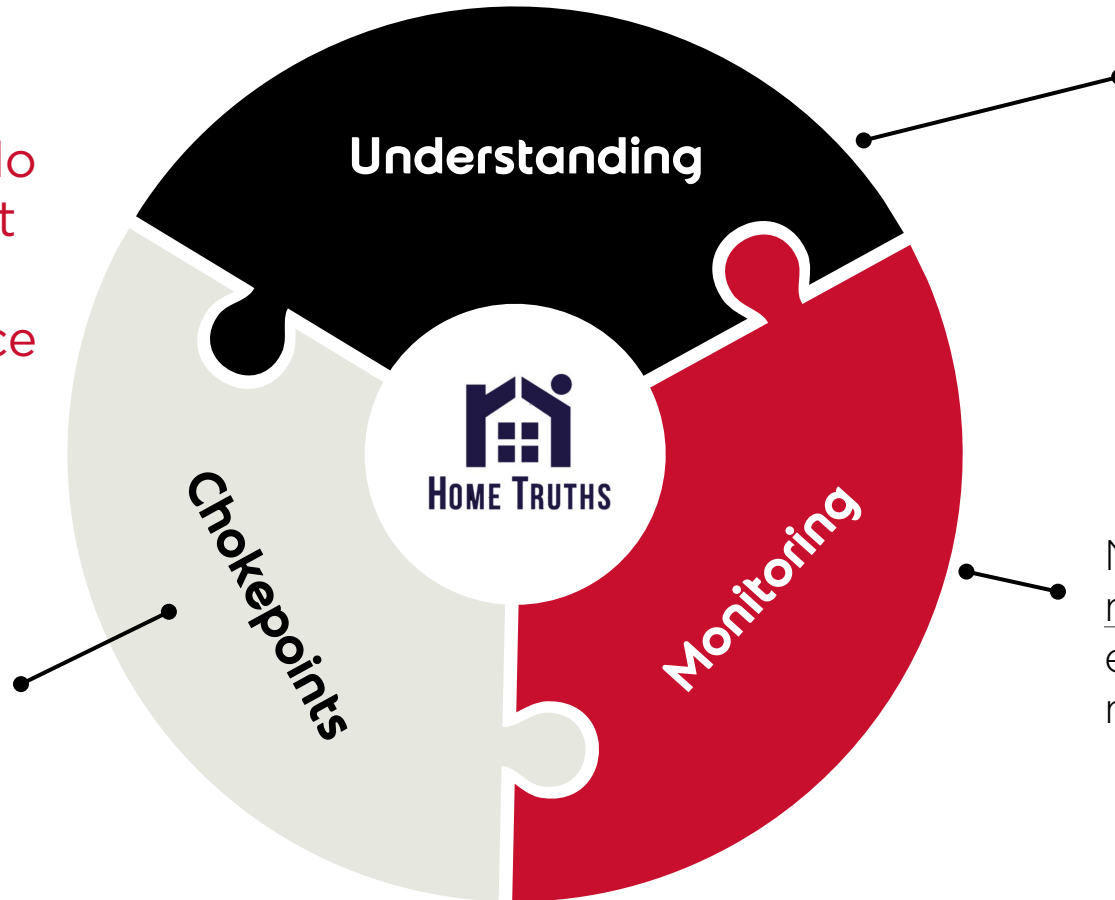


Threat Exposure Management

Home truths about Exposure Management

71%

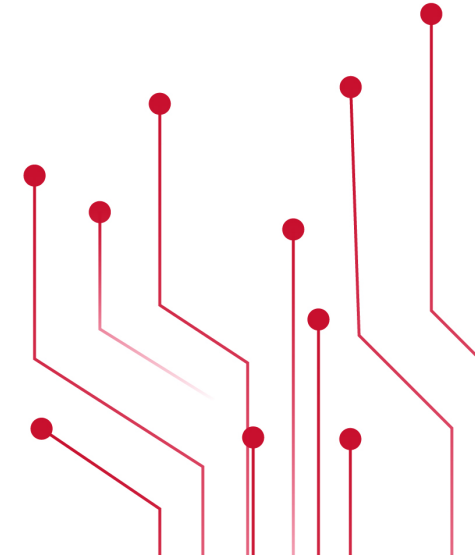
of organisations do not have sufficient understanding of their attack surface



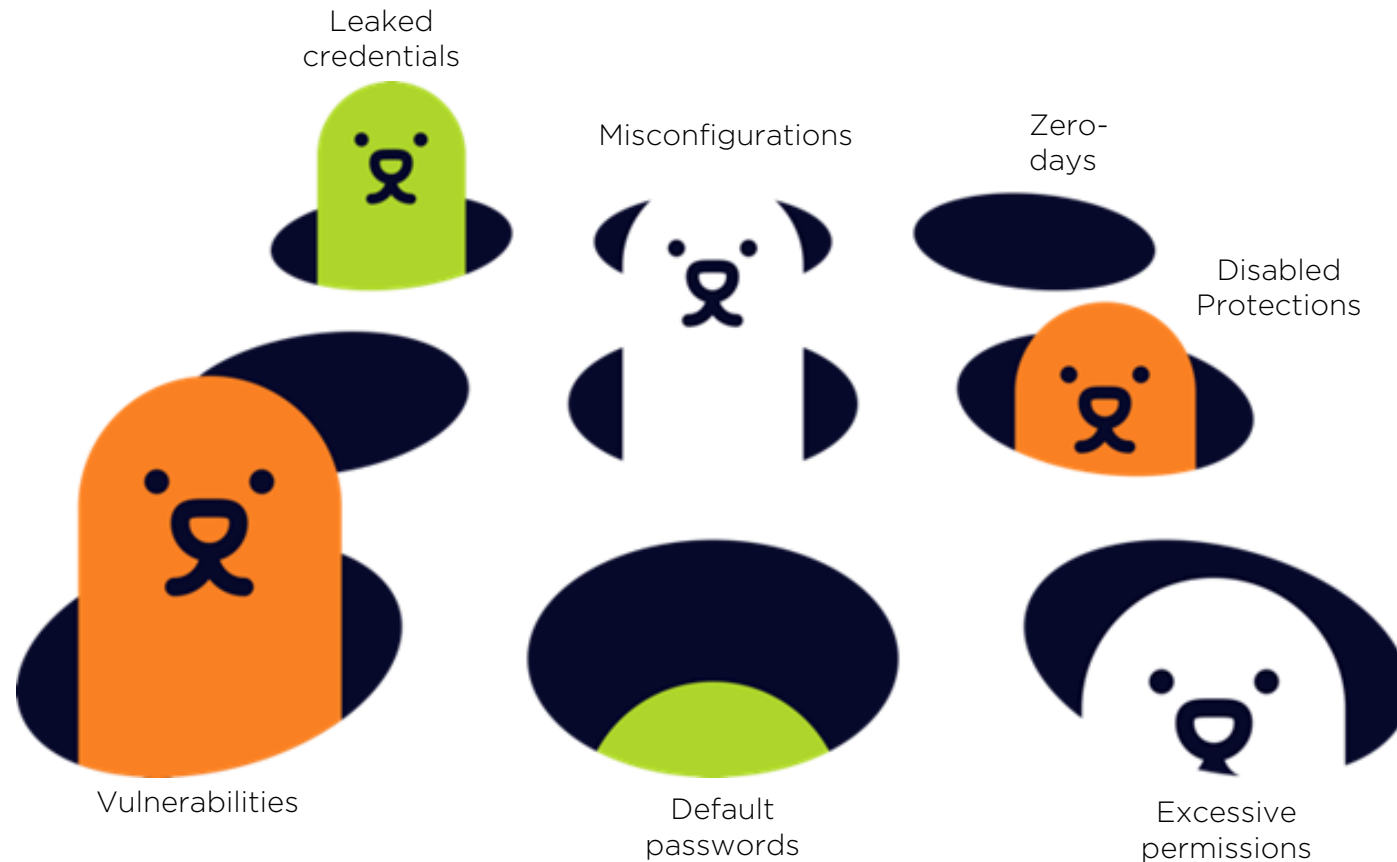
Every organisation needs understanding of their attack surface, exposures, and possible attack paths

Choking off attack paths will reduce risk

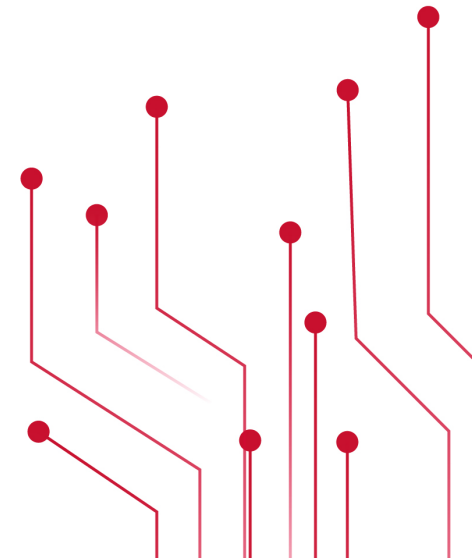
Need to constantly monitor for new exposures that open new attack paths



Exposure Management Whack-a-Mole



How do we
prioritise
remediation of
exposures?



Threat Exposure Management

Risk Management

RISK = PROBABILITY x IMPACT



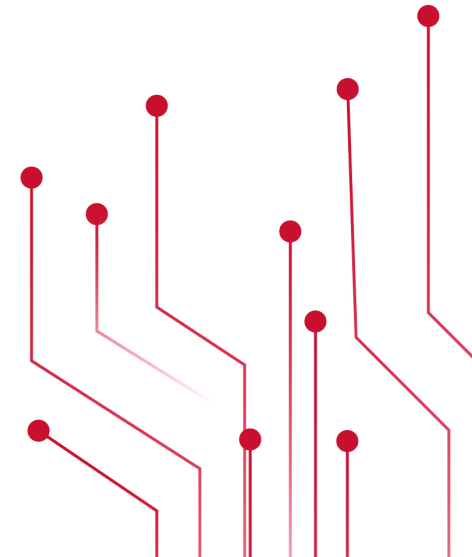
Exposure Management

CRITICALITY OF EXPOSURE = LIKELIHOOD OF EXPLOITATION x IMPACT OF EXPLOITATION

Asset criticality alone is not sufficient to determine the priority of remediating an exposure

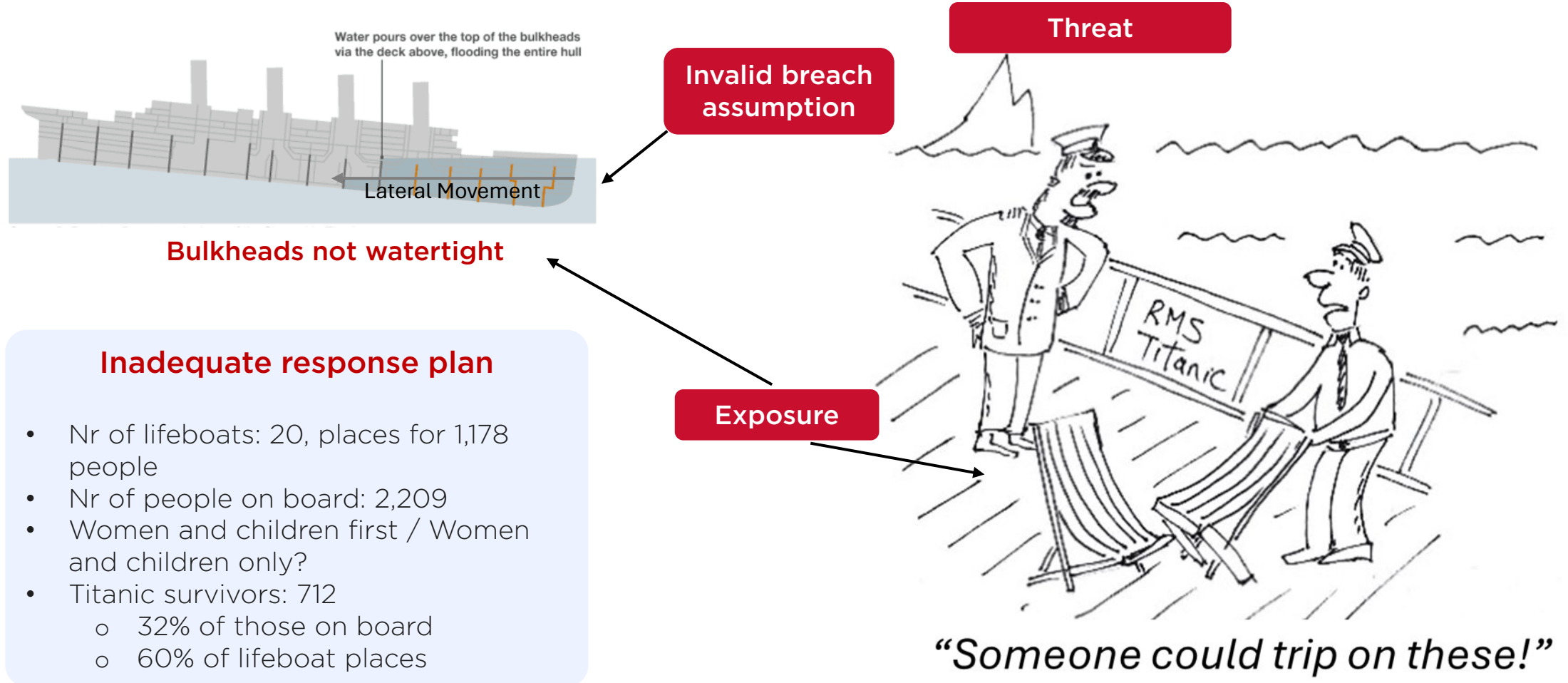
Factors impacting criticality of exposure

1. Exploitation Impact
2. Asset criticality
3. Active exploitation in the wild
4. Presence in multiple attack paths



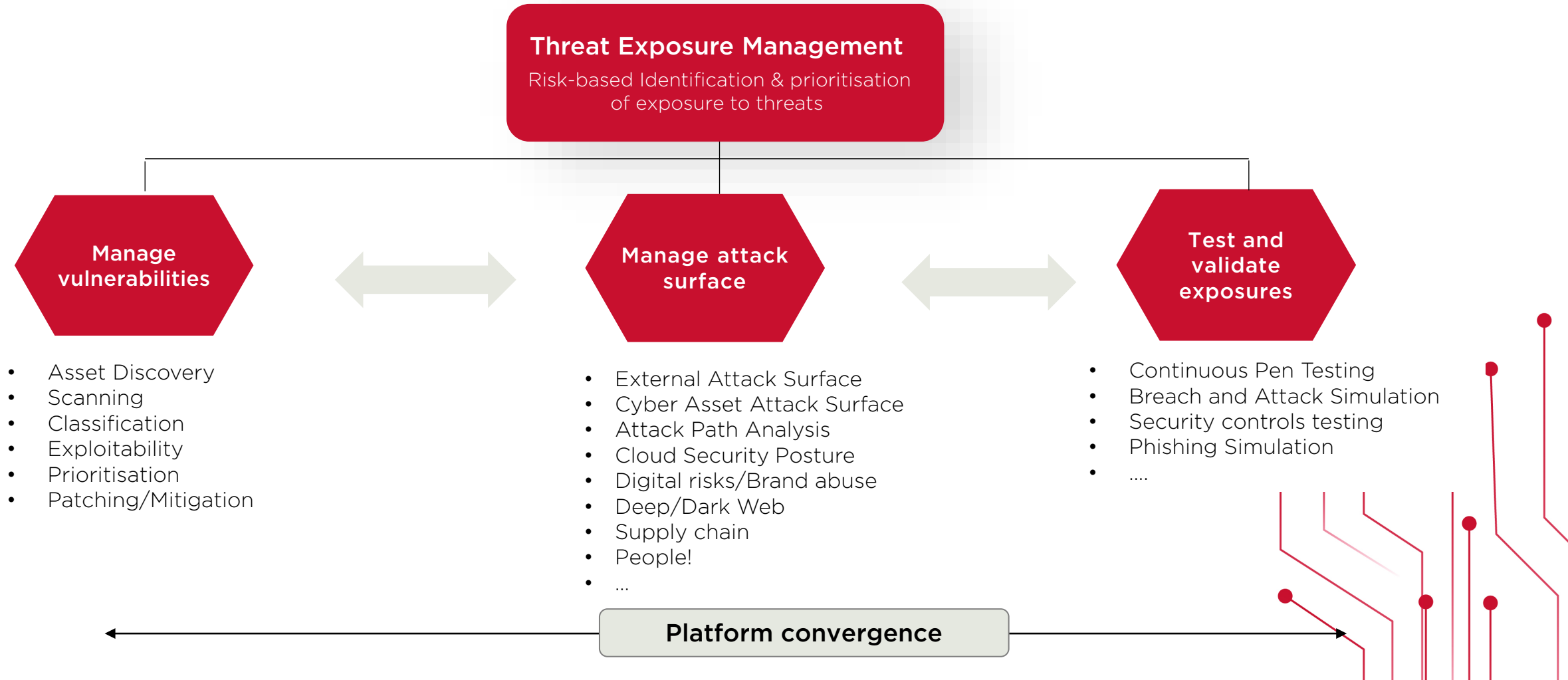
Threat Exposure Management overview

Exposure remediation prioritisation is vital



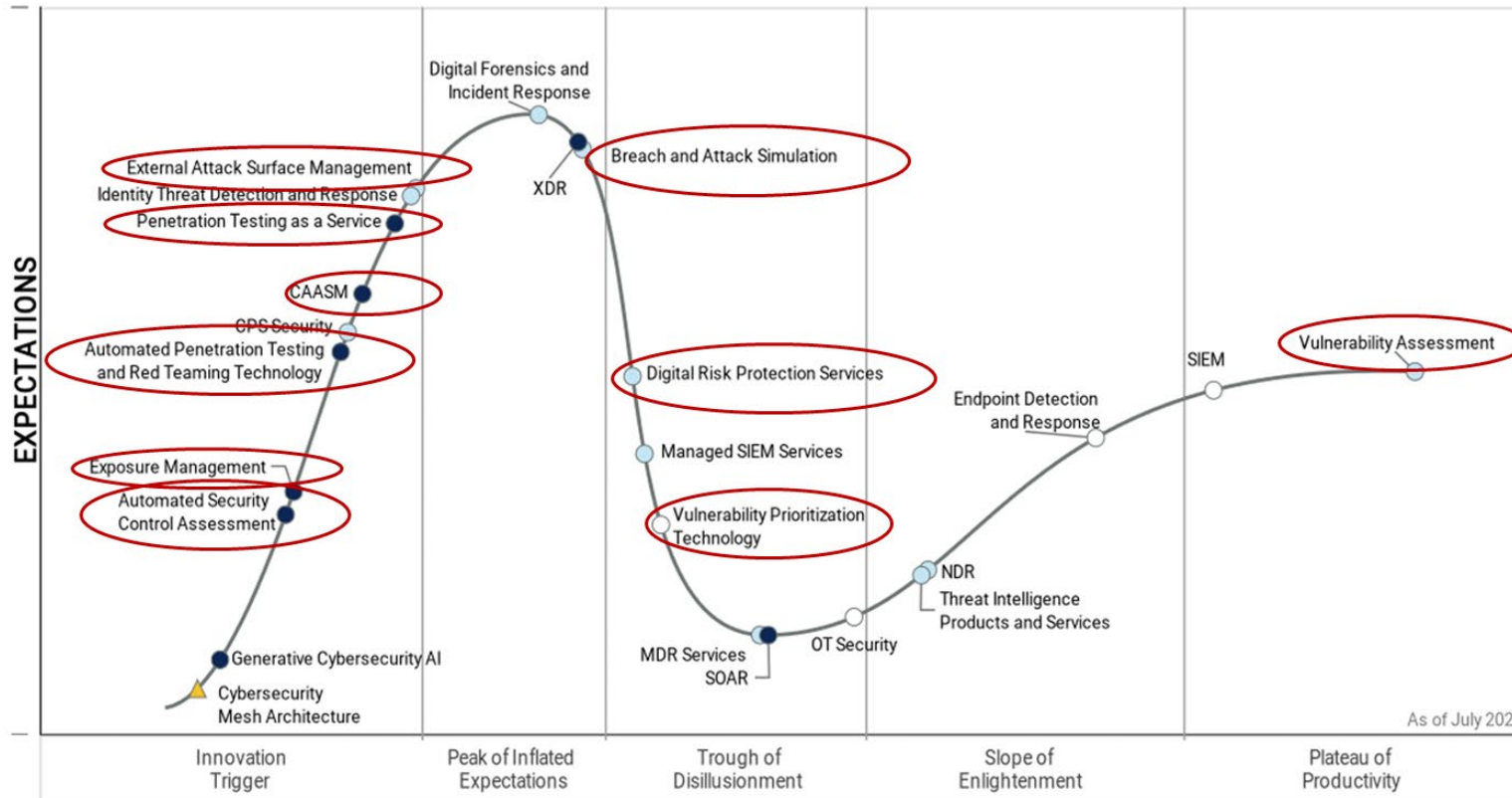
Threat Exposure Management overview

Components of Exposure Management



Threat Exposure Management

Most emerging tech in Security Operations relates to better managing exposures



Plateau will be reached: ○ <2 yrs. ● 2-5 yrs. ● 5-10 yrs. ▲ >10 yrs. ⊗ Obsolete before plateau

Mature

- Vulnerability Assessment

Emerging

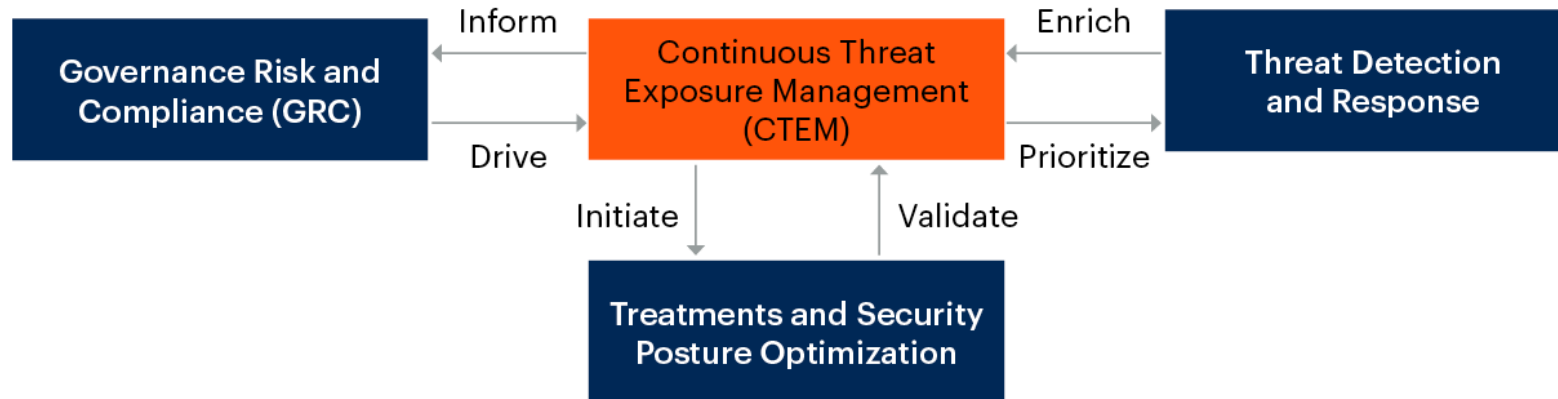
- Vulnerability Prioritisation
- Digital Risk protection
- Testing for Exposures
 - BAS
 - PTaaS
 - Automated PT
 - Automated security controls assessment
- Attack Surface Mgmt:
 - EASM
 - CAASM

• EXPOSURE MANAGEMENT

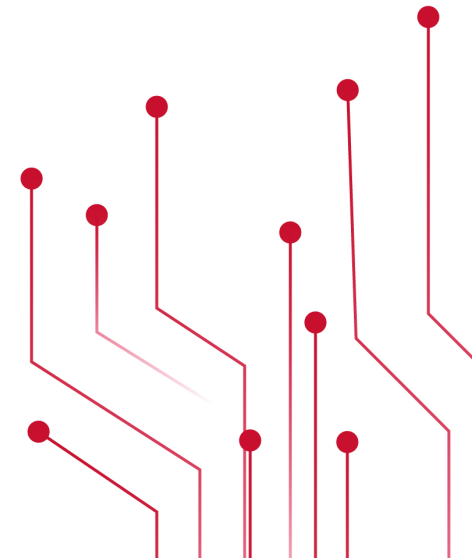
Threat Exposure Management

Continuous Threat Exposure Management

A continuous threat exposure management (CTEM) programme is an integrated, iterative approach to prioritizing potential treatments and continually refining security posture improvements.

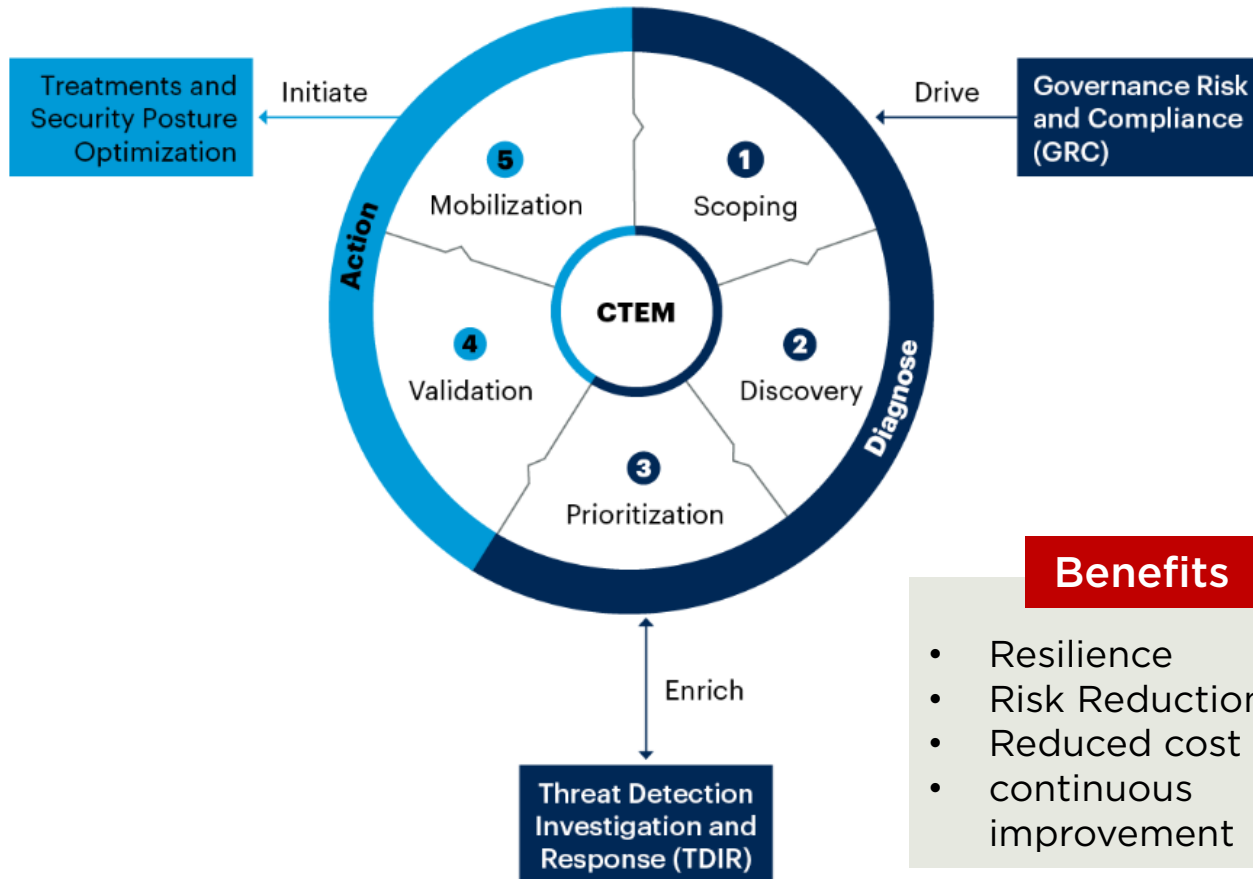


Both the attackers' and defenders' views need to be combined to minimise an organisations exposure to present and future threats



Threat Exposure Management

The phases of a CTEM Programme



Benefits

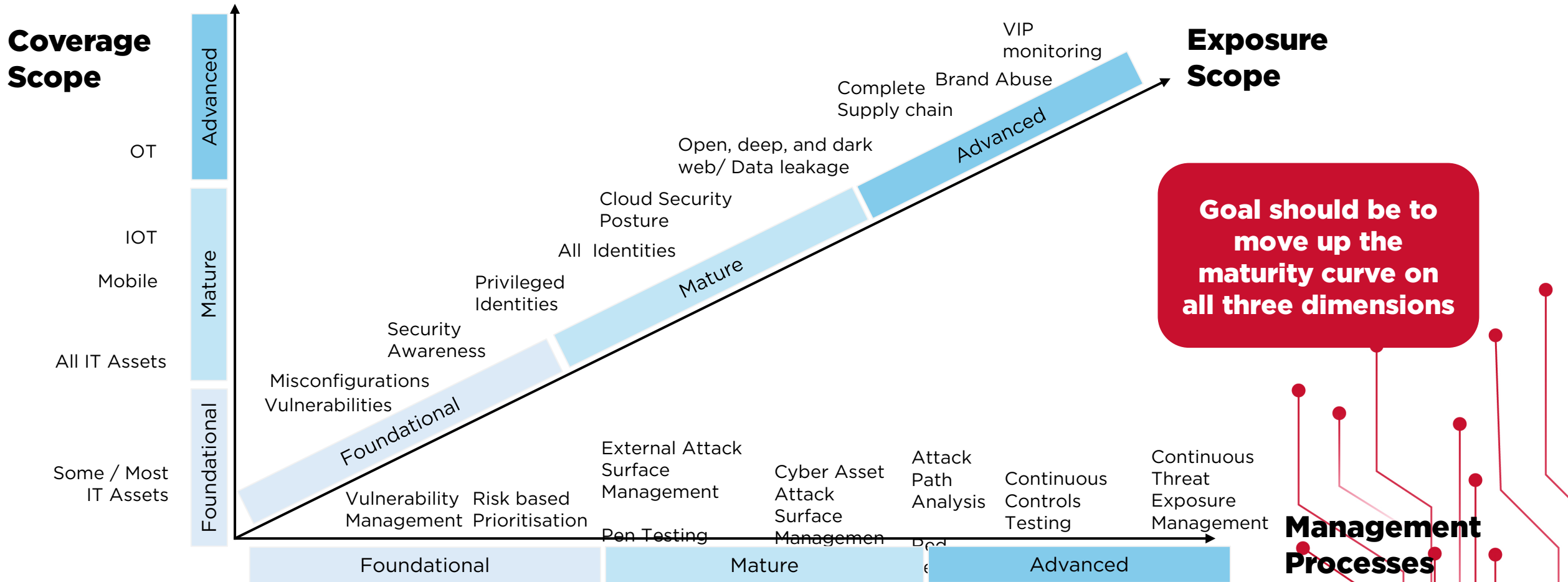
- Resilience
- Risk Reduction
- Reduced cost
- continuous improvement

An effective Exposure Management programme starts with understanding which categories of exposure to include

- **Scoping** (Identifying)
 - Business Critical Assets
 - External Attack Surface
 - SSPM/CSPM
 - Digital Risk Protection
 - Dark & Deep Web sources
- **Discovery**
 - Identify visible & hidden assets
 - Identify vulnerabilities & misconfigurations
- **Prioritization**
 - Based on urgency, severity and risk
- **Validation**
 - Attack success
 - Potential impact
 - Response & Remediation speed
- **Mobilisation**
 - Build a team to address the exposures
 - Confirm the toolset to remediate the exposures

Threat Exposure Management

Maturity dimensions for Threat Exposure Management



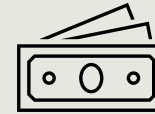
Threat Exposure Management

Benefits of Continuous Exposure Management (CTEM)



Risk reduction

CTEM helps prioritise risk reduction actions & optimise resource usage



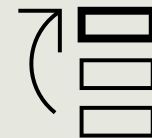
Cost optimisation

CTEM allows biggest return on investment on mitigation activities



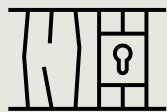
Enhanced resilience

CTEM makes organisation more resilient against attack



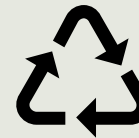
Improved prioritisation

Enables focus on business-critical threats, vulnerabilities & exposures



Response preparedness

Knowledge gained from CTEM can assist security teams detect and respond to threats more effectively



Continuous improvement

CTEM adopts a continuous process of monitoring, evaluating & enhancing threat exposures

“ By 2026, organisations prioritising their security investments based on a continuous exposure management programme will be three times less likely to suffer from a breach ”

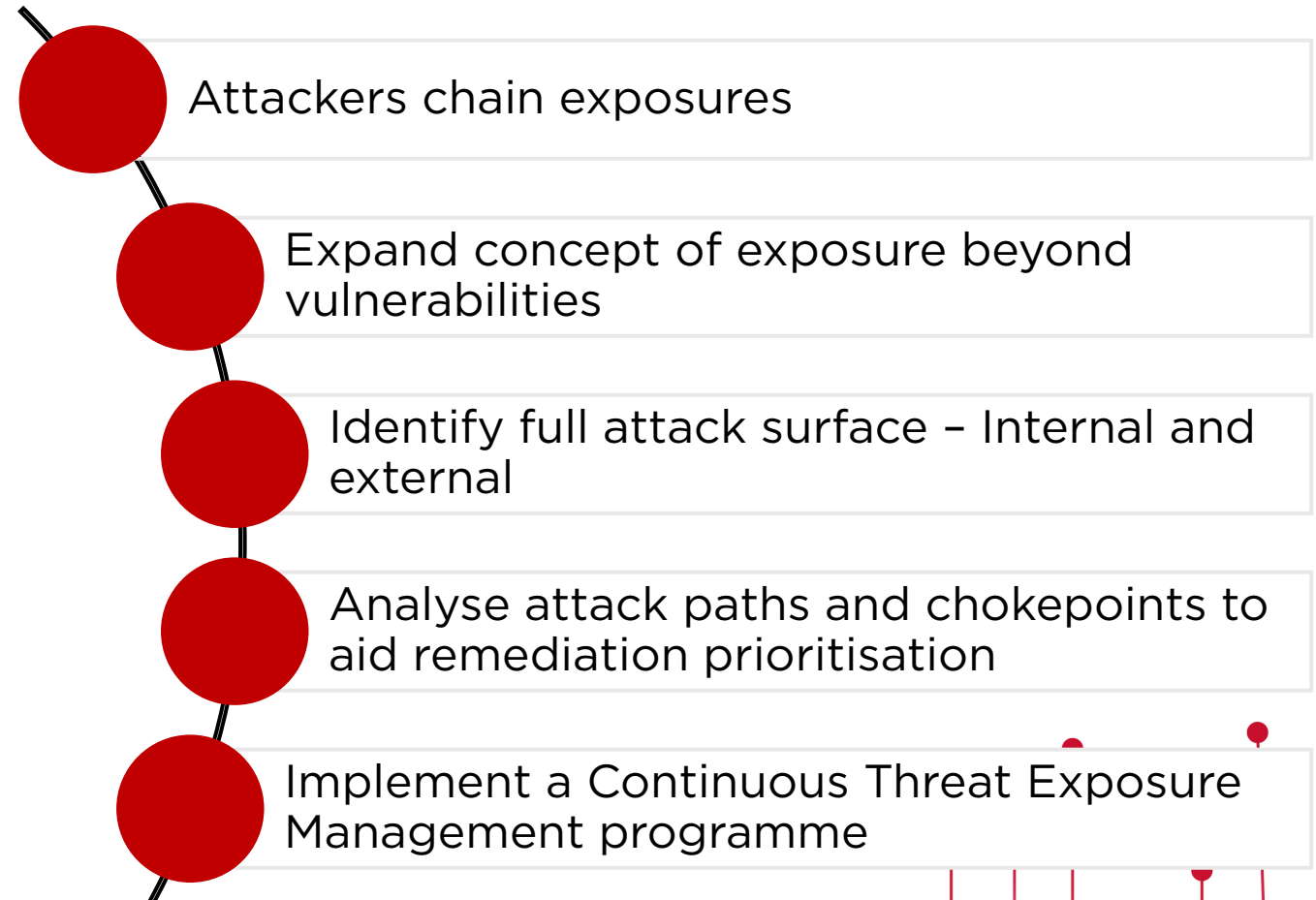
Gartner



Key takeaways



Thank you





Thank you



Brian Martin
brian.martin@integrity360.com